34TH NATIONAL CONFERENCE
My New Favorite!

Lori Campbell
Conference Manager
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Michelle Blomberg and Lori Campbell welcoming everyone to the 34th National User Conference.

It was so great to see everyone at our 34th National Conference in Minneapolis a few weeks ago. Our AgVantage staff kept everyone busy attending sessions, roundtables, keynotes, and networking events! Also, a big thank you to the customers who participated as presenters! We had a record setting number of sponsors and AgVantage staff at this conference.

On the post-conference surveys, 26 different sessions/keynotes were named as attendee's favorites from the entire conference! That was great to see as that confirms that we offered a well-rounded group of sessions for a wide variety of attendees for 2019. Some of the favorite sessions selected were: AgVantage Mobile App, Tips & Tricks, the EDGE sessions, Matt Haven's Keynote – Stop Acting Your Age – An Entertaining Keynote to Help You Avoid Generational Warfare!, Purple Network Eaters: Live IT Security Attack!, Collaboration/Customer Driven Development sessions, and Query. The AgVantage Mobile App sessions were the most highly attended of the entire conference with 89 people registered for the two sessions.

The Social Event, with its costume contest, was quite interesting and it's amazing how some of our customer attendees tend to outdo themselves each year. The photos in this newsletter attest to that! Our Thursday evening Food Tasting/History/Brewery Tours added a unique twist to the week with four coach buses going in four different directions departing from the Hilton. In all honesty, that's a little unnerving for a meeting planner who likes to control everything, but it was a very popular evening!

I've completed almost 36 years at AgVantage Software and will be retiring July 18th, so this was my last conference. I have two grandchildren in Oregon who I don't get to see nearly enough and this prompted an early retirement decision. I'd like to say a big thank you to everyone who has supported our conferences over the years. It has been a great and crazy career and I've loved it! Also, thank you for all your well wishes at the conference. I feel blessed to have known you all!

Huge thanks to Dwayne Ruthig of Caledonia Farmers Elevator, Caledonia, MI, for creating wonderful wooden clocks as gifts for Lori Campbell and Bonnie Fohrman's retirements. Bonnie is retiring July 30th.
Left to right, Chuck Bohanon, Lori Campbell, Michelle Blomberg, Lori Bilderback, Bonnie Forhman, and Dwayne Ruthig.

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2019 CONFERENCE HIGHLIGHTS

Frank McDowell, CEO of New Vision Co-op, Brewster, MN, led a session on Team Building For Success on Wednesday.

WEDNESDAY SUPER HERO CASINO SOCIAL EVENT

"Loved the high energy—positive outreach of AgVantage leaders."

THURSDAY RIVERWALK TOUR GROUP #1

Left to right: Lori Noack, Katie Enockson, and Kim Meyer of United Quality Cooperative, New Town, ND, chat with Dawn Klingfus.

Congratulations to Paul Hawes and Chuck Bohanon for completing 40 years with AgVantage Software!

AgVantage®
BUSINESS INTELLIGENCE

Jamie Pratt of Legacy Farmers Cooperative, Findlay, OH, speaking with Alex Potter of Bushel, a Diamond Conference Sponsor.

Matt Havens, professional speaker and humorist, gave an opening keynote on *Stop Acting Your Age—An Entertaining Keynote to Help You Avoid Generational Warfare!*

TUESDAY EVENING EARLY REGISTRATION: AgVantage Staff in their tie dye shirts they made at their Annual Meeting.

"The instructors know their stuff!"

Thank you for making our 34th National Conference a huge success!

ENERGY COLLABORATION

The Guardians of the Galaxy from Provision Partners Cooperative, Marshfield, WI, won Wednesday evening's super hero costume contest!

Roxane Battle, Former TV Journalist & Award Winning Author, gave a keynote on *Lessons From A Lima Bean— Adapting To Change.*

FRIDAY KEYNOTE/CLOSING: Theresa Willems, VP Customer Services

"I loved seeing the new EDGE packages."

At right: The final stop for both of the Thursday night Brewery Tours was at the Bad Weather Brewery in St. Paul.

Mysterious Alfred and Batman hanging out with the Batmobile for our Super Hero Casino Night

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ROUNDTABLES: (at top, center) Chris Schwuchow, Energy Operations Manager of United Quality Cooperative, New Town, ND, leads discussion on EDGE Energy Dispatching & Mapping.

**Updates on New Releases &
Software Releases Coming Soon**

*Bonnie Fohrman
V.P. Programming
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AgVantage - Version 8
New Releases

Agronomy Edge
- Add "Send To Location" feature in Dispatch (456337)
- SQL Performance Enhancements in Dispatch/Stage Orders (461513)
- Ability to zoom in on maps from Dispatch – view order – view map (461617)

Accounts Payable
- AP New Menu option for Square 9 Batch creation (459539)
- Add 'A' to position 19 for BMO Harris Positive Pay (461883)

Accounts Payable Edge
- Enhancement add total amount to vendor to pay screen (460859)
- Create a batch from Square 9 (461217)

Accounts Receivable Edge
- Add Tax Code drop down to customer portal (456948)
- AR Salesman Maintenance (459620)
- Price Level Maintenance (459621)
- COD Maintenance (459724)
- Add AGIIS GLN ID and Bayer Account ID to Customer Portal (460838)
- Add Print Cash Transactions to statement tab in Customer Portal (461440)

CRM
- Central file storage for messages (453169)
- Added a way to take a signature and verify form (445735)

Dispatch Mapping Edge
- Add a reply link in driver emails so they can reply to dispatcher (429592)
- Add filter for dispatch map to exclude certain COD codes (455403)

Energy
- In tank lease program use sales area for invoice numbers for user run (455124)

Energy Edge
- Energy Management Tank Inquiry only (456747)

Energy PC
- Verify expirations date on tax exemption certificate (461272)
- Add Global (*) searches to customer and tank lookups (462240)

Feed Edge
- Print Feed Projects report (343733)
    - Print Feed Project Summary by Product (343734)
        - Print a Ration (460853)

Please see our Message Board for many product enhancements continuously available.

(continued from previous page)

Grain Edge
- Grain loads information to Producers Portal (451748)
- Sales Control Maintenance (380274)
- Checkoff/Indemnity Report (386458)
- Print Lot Checkoff/Assessment Report and create file (386459)
- Settled Checkoff Report in Edge Grain (386461)
- Hauling Transactions Report (386473)
- Month's Adjustments to Position Report (408272)
- Average Grades Month End Report (408274)
- Priced Undelivered Units – Purchase Contract @ Current BOT Price Report (408282)
- Unpriced Units – Purchase Contract @ Current BOT Price Report (408283)
- Value of In-Transit Sales Report (408286)
- Average Grades Year End Report (408293)
- Customer Portal – Purchase controls – prompt to save changes (460570)
- Grain Index – Change wording (463386)

Interfaces
- Ecliptic – Item update interface change (462437)
- Kahler – Allow pick numbers in Kahler (/O (462080)

Inventory
- Detail Inventory Report shows detail information for a date range with Y/N (424268)
- Create a batch from inventory crossover (455106)

Inventory Edge
- Purchase Orders and option to print (444813)
- Inventory Receiver change location box (450921)
- Move headings around to flow better (456461)

Invoicing PC
- COD enhancements for PCINV to pull latest COD status (454791)
- Make CSMEMO field in customer master file Red in PC Invoicing (460854)

Payroll
- Enhancements to reprint payroll stub (can resend email also) (447181)

Payroll Edge
- Employee Information Report (454174)
- Employee Deduction Report (454182)
- Labor and Industry Report (454188)
- Local/School Tax by Work Code (454189)
- Company ACH set up (460877)
- Payroll Index (462005)
- Local Tax File (462316)
- Print Employee Labels (462319)

Seed Edge
- Adjustments to Blends to be billed report to accommodate for Seed (455774)
  - New Product on ship notice, auto add (460482)
    - Inactivating items from the seed xref file (462579)

AgVantage® EDGE

For pricing info, please contact Michelle Blomberg at michelleb@agvantage.com or 877-282-6353.

AgVantage Software Releases Coming Soon:

Agvantage Mobile
- Mobile ability for people to lookup information on phones or computer (451299)
- Input Financing Brochure (431028)
- Input Financing Customer Starts Submission (445732)

Accounts Receivable
- Ability to put a budget roll report on hold (460094)

Accounts Recivable Edge
- Discount Table Maintenance (459624)

CRM
- Make Prospects do everything that Customer Profile does (415515)

Energy
- Update COD field in call file automatically (461873)

Grain Edge
- Transfer Loads to a different control numbers (343192)
- Print Sales Contract Document (380277)
- Today's loads by load number & customer name (393828)
- Advances Maintenance for Sales (344512)
- Customer Portal – Customer Account Details (403168)
- Priced Undelivered Units – Sales Contracts @ current BOT prices report (408284)
- Unpriced – Sales Contracts @ current BOT prices report (408285)

HR Edge – V81 Only
- Job classification file set up (438114)
- Employee Performance Review (438511)
- Employee History (438557)
- Pension Type Setup File (438325)
- HR Work Comp Info (438537)

Inventory
- If count on item that already has count ask to add (452803)

Payroll Edge
- Constant Master Maintenance (438632)
- Employee Wage History Report (454179)
- Vacation and Sick Time Report (454180)
- Employee Earnings Report (454181)
- Employee Maintenance Portal (453369)